



YOUR COMPANY NAME

Your business activity | Dubai, UAE
Your office address, Dubai, United Arab Emirates

MATERIAL COMPARISON SHEET

Our Ref. REF-2649-MCS-07 | Rev 00
Your trade licence no. | Your TRN

MATERIAL AND SUPPLIER COMPARISON SHEET

Package 07, ceramic and porcelain tiling | Quotations received against RFQ REF-2649-RFQ-07

Project	Project 2649, Villa Fit-Out, Al Barsha 2	Document No.	REF-2649-MCS-07
Package	07, tiling supply only	Date	10.07.2026
Against RFQ	REF-2649-RFQ-07 dtd 01.07.2026	Quotes received	3 of 5 invited
Prepared by	S. Nair, Procurement	Currency	AED, excl. VAT

Supplier names are withheld in this sample. Live comparison sheets carry full company names, quotation references and contact details. Suppliers invited: Supplier A, Supplier B, Supplier C, Supplier D (no bid, capacity), Supplier E (no response, two reminders sent 04.07 and 07.07).

A. Rate Comparison

Item	Description	Unit	Qty	A Rate	A Amount	B Rate	B Amount	C Rate	C Amount	Low
01	Porcelain floor tile 600x600x10mm rectified matt	m2	166.30	92.75	15,424.33	86.50	14,384.95	97.25	16,172.68	B
02	Ceramic wall tile 300x600x8mm glazed gloss	m2	86.75	63.50	5,508.62	61.00	5,291.75	66.75	5,790.56	B
03	Porcelain skirting 600x100mm matt	L.M.	141.20	18.25	2,576.90	17.00	2,400.40	19.50	2,753.40	B
04	Anti slip porcelain 300x300x9mm R11	m2	33.60	107.50	3,612.00	104.25	3,502.80	111.00	3,729.60	B
05	Tile adhesive C2TE 20kg bag	Bag	180.00	34.00	6,120.00	31.75	5,715.00	32.50	5,850.00	B
06	Tile grout CG2 5kg bag	Bag	64.00	26.50	1,696.00	24.00	1,536.00	27.25	1,744.00	B
07	Aluminium trim 10mm anodised 2.5m	Nr	56.00	22.00	1,232.00	24.75	1,386.00	21.25	1,190.00	C
08	Waterproof backer board 12mm	Nr	42.00	78.50	3,297.00	82.00	3,444.00	74.00	3,108.00	C
Net total before VAT					39,466.85		37,660.90		40,338.24	B
Variance against lowest					+1,805.95		—		+2,677.34	
Budget allowance carried in BOQ items 4.03 and 4.04					41,850.00		41,850.00		41,850.00	
Saving against budget					2,383.15		4,189.10		1,511.76	

A: Supplier A. B: Supplier B. C: Supplier C. Rates as quoted, no negotiation applied at this stage.

B. Commercial and Technical Comparison

Evaluation Criterion	Supplier A	Supplier B	Supplier C
Net total before VAT	39,466.85	37,660.90	40,338.24
Quotation reference	Ref. SA/Q/26/0881	Ref. SB-2026-1142	Ref. SC/QT/4417



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Evaluation Criterion	Supplier A	Supplier B	Supplier C
Date received	07.07.2026	06.07.2026	09.07.2026, 1 day late
Lead time quoted	18 working days	12 working days	25 working days
Stock availability	Items 05 to 08 ex stock	Items 01 to 03 ex stock	None confirmed
Payment terms offered	45 days	30 days	60 days
Quotation validity	30 days	60 days	45 days
Warranty	12 months	24 months	12 months
Technical compliance	Compliant	Compliant	Alt. offered on item 04, R10 only
Samples submitted	Yes, approved 09.07	Yes, approved 09.07	Pending
Slip rating certificate	Received	Received	Not received
Trade licence and TRN	Valid	Valid	Valid
Delivery basis	DDP site	DDP site	Ex works, transport at cost
Batch control confirmed	Yes	Yes	Not confirmed
Previous performance	Used on Project 2511, satisfactory	Used on Project 2488, satisfactory	No prior record
Weighted score	82 / 100	91 / 100	64 / 100

C. Buyer's Notes

- Supplier C offered an R10 tile against item 04 in place of the specified R11. This does not meet the wet area slip requirement and the item has not been adjusted for the price difference. Their offer is treated as non compliant on this item.
- Supplier B rate on item 07 is 12 percent above the other two. Query raised 08.07, Supplier B confirmed the trim is a heavier gauge extrusion. Consultant has no objection. Rate accepted as quoted.
- Supplier A rate on item 01 exceeds the BOQ prime cost allowance of AED 92.75 per m2 by AED 0.00. Supplier B is below allowance by AED 6.25 per m2.
- Supplier C quotation was received one day after the closing time and has been evaluated on a without prejudice basis only.
- Two invited suppliers did not bid. Supplier D declined on capacity grounds. Supplier E did not respond to two reminders.

D. Recommendation



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Recommended award: Supplier B, AED 37,660.90 excluding VAT.

Supplier B returns the lowest net total, a saving of AED 1,805.95 against Supplier A and AED 2,677.34 against Supplier C. Against the BOQ allowance of AED 41,850.00 the award shows a saving of AED 4,189.10, which can be released back to the project contingency.

Supplier B also offers the shortest lead time at 12 working days, which protects the tiling start date of 03.08.2026 in the current programme, and the longest warranty at 24 months. Items 01 to 03 are ex stock, so the first phased drop can be called off immediately on award. Supplier B performed satisfactorily on Project 2488.

Supplier C is lowest on items 07 and 08 but is non compliant on item 04, quotes a 25 day lead time that would delay the tiling front by around two weeks, and prices ex works which adds transport cost not shown above. Supplier A is technically sound and remains the recommended second source, but is AED 1,805.95 higher overall with no offsetting commercial benefit.

Action requested: approval to issue LPO to Supplier B on 30 day terms, subject to written confirmation of the phased delivery schedule and the production batch reference.

Prepared by	Reviewed by	Approved by
S. Nair Procurement Coordinator Sign: _____ Date: _____	A. Rahman Quantity Surveyor Sign: _____ Date: _____	M. Tariq Commercial Manager Sign: _____ Date: _____

SAMPLE DOCUMENT: This sample is shown on a neutral placeholder letterhead. In live work the document is issued on the client's own letterhead, under the client's own company name, logo, licence and contact details. All project details, drawing references, quantities, rates and third parties shown are illustrative and are not taken from any live project. No company or individual named or implied in this document is real. Format and preparation by Hydrock Support, Dubai.